62 a

# Wholesale Price List

# SPRING 1959



Tankard

The Sign Of The Tankard Is The Sign Of Excellence

Azaleas
Broad Leaved Evergreens
General Ornamentals
Lining Out Stock

# The Tankard Nurseries

Exmore

Virginia



Azaleas getting proper treatment by Charlie Dennis, field superintendent, and another 12 year supervisor, Rudolph Brady.

#### MULTIPLE BUDS

Many varieties of Tankard Azaleas are notable for their clusters of buds instead of individual flower buds which are normally produced on plants in some other sections. These clusters give that full flowering effect so much desired in Azaleas.



CREPE MYRTLE, "RED STAR"

MAGNOLIA GRANDIFLORA



GLOBE ARBO

ABELIA CRANDIFLORA



PROF. C. S





FLOWERING CRABAPPLE

NANDINA, DOMESTICA

# TANKARD NURSERIES

EXMORE · VIRGINIA



ILEX OPACA, NAMED VARIETIES

CAMELLIA SASANQUA, CLEOPATRA

KURUMES-GLENN DALES-KAEMPFERI HYBRIDS

PECIALTY S Beautiful OUR



TAXUS CEDAR HILL

LIGUSTRUM LUCIDUM RECURVIFOLIUM







GARDENIA FLORIDA



PYRACANTHA COCCINEA LALANDI



PINK FLOWERING DOGWOOD

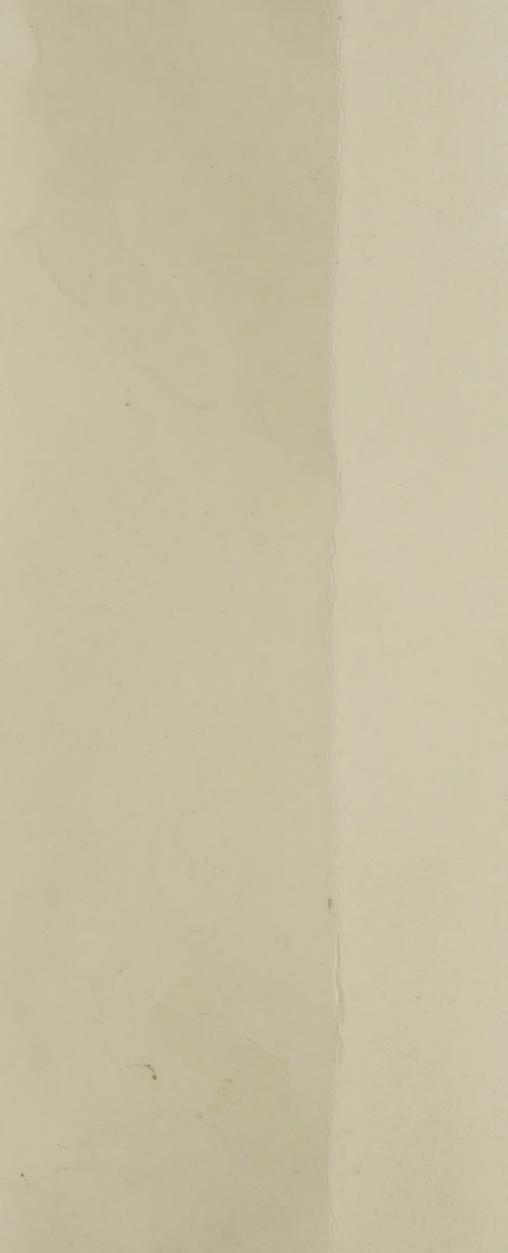
FORSYTHIA, LYNWOOD GOLD





ILEX CORNUTA BURFORDI





# Members



# VIRGINIA NURSERYMEN'S ASSOCIATION SOUTHERN NURSERYMEN'S ASSOCIATION

# THE TANKARD NURSERIES Exmore, Virginia

L. D. TELEPHONE: Office - GIlbert 2-6211 J. E. TANKARD: Res. - GIlbert 2-6317

S. D. TANKARD, Jr.: Res. - GIlbert 2-3244

# Located on the Famous Eastern Shore of Virginia

Where "Heaven and Earth Meet" in the words of Capt. John Smith who described this land as the best suited for man's habitation of any of the many places he had been.

#### THE OLD HAND AT THE NEW STAND

"There is no substitute for experience." Sam Tankard, Jr. of the Tankard Brothers has been in the Nursery business for 31 years. He and brother John give close supervision to growing good stock and careful attention to filling your orders.

In 1946, they established the present nursery at Exmore, Virginia and now have a large stock of the finest of ornamentals with which to serve old and new customers.

Tankard's is not the largest nursery in the country, but it is one of the best.

The Eastern Shore and the Del-Mar-Va Peninsula have become a great nursery center. Come and find all your wants.

# WHOLESALE PRICE LIST SPRING 1959

Within easy trucking distance of Eastern points, but we can ship anywnere by express, freight, or truckload.

We have customers in 17 states, and have received many compliments on our plants and our service.

Terms and Conditions:- Prices are F. O. B. Exmore, Virginia Packing in boxes and bales additional, subject to prior sale, and our confirmation of the order. Terms are cash with order or 1/4 cash with order, balance C. O. D., unless credit has been established with us.

50 plants at 100 rate; 500 at 1000 rate

WE CAN DIG AND SHIP ALMOST ANY WEEK DURING THE WINTER, SPRING OR FALL. However, we advise you to let us have your order at once so we may reserve stock for you. Many items are scarce this season.

We box Azaleas and pack deciduous stock for L. C. L. shipment by Rail and to some destinations by truck lines, but cannot undertake to box and ship larger evergreens. These are offered only for bulk shipment by truck or car load.

#### **AZALEAS**

Reduced Prices

Reduced Prices

Quality Remains Excellent For Forcing and Landscape Planting

THOUSANDS OF BEAUTIFUL PLANTS, BUSHY, WELL BUDDED, GROWN IN NATURAL AZALEA SOIL IN THE FIELD, UNDER FULL SUN. PLACE YOUR ORDER NOW TO BE SURE OF GETTING YOUR REQUIREMENTS, as orders have already taken a large part of this year's crop.

1000 rates apply on orders for 500 or more Azaleas. 100 rates apply on all orders to be packed for shipment in boxes, packing charge additional. Azaleas may be assorted as you desire to obtain the quantity prices, except that the 1 yr. sizes may not be used to obtain quantity prices on the larger plants.

#### KURUME VARIETIES

Note sizes available in each variety

AMOENA - Hose-in-hose, rosy purple flowers. Very hardy. Sold Out.

CHRISTMAS CHEER - Crimson red. 6-8 in.

FLAME - Hose-in-hose bright madder red. Tall gro-

wer. 10-12 in. to 15-18 in. HINODEGIRI - Brilliant red. The standard hardy

Azalea. 6-8 in. to 15-18 in. PINK PEARL - Hose-in-hose light pink. Vigorous-excellent foliage. Sold Out.

**PRICES: Above Varieties** 

Add 10¢ per plant if burlap wrapping is desired 1000 100 250 499 rate rate .85 .75 in. spread ea. 6-8 .658-10 in. spread ea. \_\_\_\_\_ 1.00 10-12 in. spread ea. \_\_\_\_ 1.25 12-15 in. spread ea. \_\_\_\_ 1.65 15-18 in. spread ea. Heavy 2.65 .90 .801.051.15 1.40 1.50 2.40 2.50

CORAL BELLS - Hose-in-hose deep pink. The

favorite pink Azalea. 6-8 in. HEXE - Hose-in-hose, large crimson red. Late flowering - often at Mother's Day. 6-8 in., 8-10 in

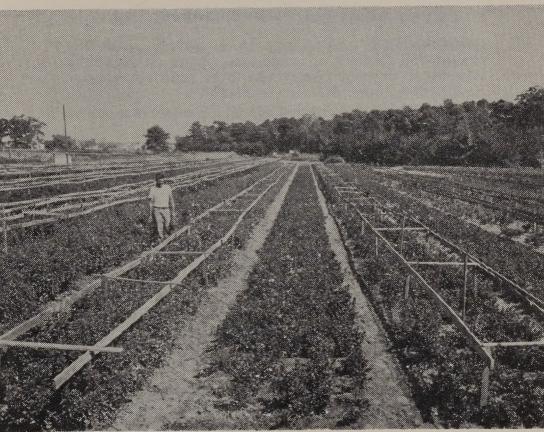
HINO-CRIMSON - Similar to but far superior to Hinodegiri because of its deep crimson color which does not fade. Hardiness equal to or surpassing Hinodegiri. The choice of all who see it. Marvelous crimson color, compactness, good foliage, vigor, hardiness. In addition is an excellent forcer and an early one. HINO-CRIMSON HAS EVERYTHING. 6-8 in. to 15-18 in.

SALMON BEAUTY - Hose-in-hose, large sal-

mon-pink flowers. Sold Out.

SNOW - Hose-in-hose snow white flowers. Good grower - glossy foliage. 6-8 in. to 15-18 in. PRICES: - CORAL BELLS, HEXE, HINO-CRIMSON, SNOW - Burlapping 10¢ ea. extra.

|           |        |     |       | 100  | 250  | 1000 |
|-----------|--------|-----|-------|------|------|------|
|           |        |     |       | rate | 499  | rate |
| 6-8 in.   | spread | ea. |       | .90  | .80  | .70  |
| 8-10 in.  |        |     |       |      | 1.00 | .90  |
| 10-12 in. | spread | ea. | ~~~~~ | 1.35 | 1.25 | 1.15 |
| 12-15 in. | spread | ea. |       | 1.75 | 1.60 | 1.50 |
| 15-18 in. | spread | ea. | Heavy | 2.65 | 2.50 | 2.40 |



Azalea field in early October being readied for winter. Lath shading will be placed on the frames for winter protection of buds and foliage. The plants are grown in full sun for density and heavy setting of multiple buds.

## AZALEAS — continued 1 YEAR FIELD GROWN AZALEAS

Well branched and budded, but not heavy specimens like above grades.

Burlapping or Polyethelene wrapping 6¢ each additional.

Only a few hundred of each variety, except Hino-degiri and Hino-Crimson, which are available in Thousand lots.

BUCCANEER - 4-6 in.

CHRISTMAS CHEER - 3-5 in.

CORAL BELLS - 3-5 in.

GLAMOUR - 4-6 in.

HEXE - 3-5 in.

HINODEGIRI - 3-5 in., 4-6 in. HINO-CRIMSON - 3-5 in., 4-6 in.

MRS. L. C. FISHER - 6-8 in. PINK PEARL - 4-6 in. SNOW - 3-5 in., 4-6 in.

1000 100 250 499 rate rate .35 3-5 in. each 4-6 in. each 6-8 in. each .32 1/2 .30  $.42\frac{1}{2}$ .45 .40 .52 1/2 .55

These sizes cannot be used to make up quantity prices on the larger sizes.

#### ASSORTED AZALEAS

APHRODITE - A Glenn Dale Hybrid. Pale rose-pink. Sold Out.

ATALANTA - A Kaempferi Hybrid. Purple, upright, vigorous. 15-18 in. and 18-24 in.

#### AZALEAS — continued

BUCCANEER - A Glenn Dale Hybrid. Dazzling orange-red flowers of large size, Truly outstanding. Blooms 10 days or two weeks later than Hinodegiri. Excellent foliage. 8-10 in. to 12-15 in.

CARMEN - A Kaempferi Hybrid. Large rose color. 12-15 in and 15-18 in.

FRIGID - White. A Deerfield Hybrid similar to Snow but hardier. 6-8 in. and 8-10 in.

GAIETY - A Glenn Dale Hybrid. Light rose pink. Loose, open plants 12-15 in. at price of 10-12 in.

GREETING - A Glenn Dale Hybrid. Brilliant coralrose. 8-10 in. to 12-15 in.

 $\operatorname{GLAMOUR}$  - A Glenn Dale Hybrid. Brilliant rosered. 10-12 in. to 15-18 in.

MARY - A Kaempferi Hybrid. Large deep pink flowers. 15-18 in. and 18-24 in.

MRS. L. C. FISHER - Clear pink. Excellent dark green foliage. Hardy. Sold Out.

PALESTRINA - (Wilhelmina Vuyk) - A Vuykiana variety. Single white flowers 2-2½ inches across in abundance on a vigorous upright grower. We have seen Palestrina absolutely undamaged growing beside Ledifolia Alba which had been severely hurt by cold weather. 12-15 in. and 15-18 in.

POLAR - A Deerfield Hybrid hardy. Salmon red, vigorous. 10-12 in. and 12-15 in.

ROSE GREELY - A Gable Hybrid. Hose-in-hose white. Hardy. Sold Out.

PRICES ABOVE ASSORTED VARIETIES

|       | Duriapping 10        | y cach | extra |      |
|-------|----------------------|--------|-------|------|
|       |                      | 100    | 250   | 1000 |
|       |                      | rate   | 499   | rate |
| 6-8   | in. spread ea.       | .90    | .80   | .70  |
| 8-10  | in. spread ea        | 1.10   | 1.00  | .90  |
| 10-12 | in. spread ea.       | 1.35   | 1.25  | 1.15 |
| 12-15 | in. spread ea.       | 1.75   | 1.60  | 1.50 |
| 15-18 | in. hgt. or spd. ea. | 2.15   | 2.00  | 1.90 |
| 18-24 | in. Kaempferi only _ | 3.15   | 3.00  | 2.90 |

#### INDICA AZALEAS

FORMOSA - Very showy large purple flowers, but not hardy North. Heavy specimen plants, especially in the larger sizes.

Azaleas may be assorted as you wish and the total number will determine the quantity price, except the 1 yr. sizes which must be counted separately.

## Broadleaved Evergreens

All first class, dense, pruned plants with good color and good roots properly dug and burlapped.

|                      |         | ALL    | S&B       |      |       |      |
|----------------------|---------|--------|-----------|------|-------|------|
|                      | F       | ACH P  | ER 10     |      |       |      |
| ADDITA               | CDANDI  | M OD A | 1716 10   |      |       |      |
| ADELIA               | GRANDIH | LUKA.  | Prune     | d pl | ants. |      |
| 11/2-2 ft            |         | 1 95   | 91/ 9     | CI.  |       | 0.00 |
| 0 01/ 0              |         | 1.20   | 4 1/2 - 3 | It.  |       | 2.00 |
| $2-2\frac{1}{2}$ It. |         | 1.50   |           |      |       |      |

# BROADLEAF EVERGREENS — continued AUCUBA JAPONICA. Shade lover. Solid green leaf. Many with red berries. 15-18 in. \_\_\_\_\_ 1.50 2-2½ ft. \_\_\_\_ 2.50 15-18 in. \_\_\_\_\_ 18-24 in. \_\_\_\_ 2.00 BERBERIS JULIANA 'NANA'. A slower growing, more compact deep green variety. $2-2\frac{1}{2}$ ft. only 27 plants $2\frac{1}{2}-3$ ft. only 7 plants 4.50 CAMELLIA JAPONICA. Limited quantity various sizes and varieties, priced individually. EUONYMUS PATENS (Kiautschovicus) "Carrieri" type with more nearly evergreen leaves. Bears orange-red berries. Few. GARDENIA FLORIDA. The hardy type that grows outside here and is a prolific bloomer. Heavy plants, perfect specimens.

1½-2 ft. breadth \_ 1.75 2-2½ ft. breadth \_ 2.50 GARDENIA RADICANS 'STRICTA'. Low spreading plant with fine textured foliage and miniature Gardenia flowers. Not hardy North. Perfect speci-

 $2\frac{1}{2}$ -3 ft. breadth \_ 3.00

15-18 in. spread \_\_ 1.50 18-24 in. spread \_\_ 2.00  $2-2\frac{1}{2}$  ft. spread \_\_ 3.00



A. C. Brady, one of our tried and true employees, posing with GARDENIA RADICANS STRICTA.
This is somewhat more hardy, than straight radicans. Nothing can be finer for the modern low house.

#### 



Specimen plants of Ilex Burfordi photographed Sept. 25, 1958 with John E. Tankard, Jr. and Jack Storrs.



Ilex crenata rotundifolia in four foot rows shown by John E. Tankard, Sr. Photo Sept. 25, 1958.

#### BROADLEAF EVERGREENS — continued

ILEX CRENATA 'CONVEXA'. (bullata) Convex-leaf Japanese Holly. This is the spreading variety with small leaves and slow growth that is in such demand.

Limited quantity.

2-2½ ft. \_\_\_

ILEX CRENATA 'ROTUNDIFOLIA'. Extra 

10% Discount for 100 to be dug at one time.

ILEX OPACA. American Holly. Limited quantity. Root pruned and sheared. Female

Few priced individually.

Male 3-4 ft. \_\_\_\_\_\_ 3.00 to 4.00 4-5 ft. \_\_\_\_\_ 4.00 to 6.50 5-6 ft. \_\_\_\_\_ 6.50 to 9.50

ILEX OPACA 'CROONENBURG'. Outstanding Holly with large dark green leaves. A good fruiter. Root and top pruned. Few.

2½-3 ft. \_\_\_\_\_ 4.50 3-3½ ft. \_\_\_\_ 6.00  $3\frac{1}{2}$ -4 ft. \_\_\_\_ 7.50

ILEX OPACA 'TABER NO. 3'. A Southern Hybrid of upright growth and doubtful hardiness North. Many plants berried now. Root and top pruned. 2½-3 ft. \_\_\_\_\_\_ 3.00 3½-4 ft. \_\_\_\_\_ 5.00 3-3½ ft. \_\_\_\_\_ 4.00 4-5 ft. \_\_\_\_\_ 6.00

ILEX VOMITORIA (FEMINA). Yaupon Holly. Bears a profusion of red berries on a fast growing plant with foliage similar to Crenata. Root and top

pruned. Not hardy North.  $2\frac{1}{2}$ -3 ft. \_\_\_\_\_ 2.50  $3-3\frac{1}{2}$  ft. \_\_\_\_ 3.00  $3\frac{1}{2}$ -4 ft. \_\_\_\_ 3.75 4-4½ ft. \_\_\_\_ 4.50 4½-5 ft. \_\_\_\_ 5.50

LAUROCERASUS CAROLINIANA. Carolina Cherry Laurel. Not hardy North. Pruned plants. 3-4 ft. \_\_\_\_\_ 3.50

LAUROCERASUS SCHIPKAENSIS 'REYNVANI'. Dwarf "Cherry" Laurel. Hardy. Good winter color. Few left. 2-3 ft. \_\_\_\_\_

2.50 "Wax Leaf" Privet. LIGUSTRUM LUCIDUM. Splendid pruned plants, well filled, good color. Measured in height or breadth whichever is greater, See also "recurvifolium" and "nobilis" varieties.

2-2½ ft. \_\_\_\_\_ 2.00 2½-3 ft. \_\_\_\_\_ 3.00

4-5 ft. \_\_\_\_ 6.00 to 7.50

18-24 in.

LIGUSTRUM LUCIDUM 'NOBILIS'. Erect growth. Large dark green leaves.

 $3-3\frac{1}{2}$  ft. \_\_\_\_ 3.50 2-3 ft. \_\_\_\_ 2.50

#### BROADLEAF EVERGREENS — continued



Ligustrum lucidum revurvifolium being measured by Sam Tankard, Jr. Sept. 26, 1958.

#### LIGUSTRUM LUC. 'RECURVIFOLIUM'.

Darker green leaves with curved margins. Very choice variety. Splendid pruned plants, well filled, good color. Measured in height or breadth, whichever is greater. Now at reduced

| prices.               |          |                  |      |          |
|-----------------------|----------|------------------|------|----------|
| $1\frac{1}{2}$ -2 ft. | <br>1.75 | $3-3\frac{1}{2}$ | ft.  | <br>4.00 |
|                       |          |                  |      |          |
| $2-2\frac{1}{2}$ ft.  | <br>2.00 | 3 1/2 -4         | 1 L. | <br>0.00 |
| $2\frac{1}{2}$ -3 ft. | 3 00     |                  |      |          |
| 2 /2 -U I U           | <br>0.00 |                  |      |          |

10% Discount for 100 Recurvifolium to be dug at one time.

LIGUSTRUM JAPONICUM. Rapid growing, not hardy North. Well branched.

|  |  | ft. | <br>2.50 |
|--|--|-----|----------|
|  |  |     |          |

MAGNOLIA GRANDIFLORA. Southern Evergreen magnolia. Root pruned. 3-3½ ft. \_\_\_\_\_\_\_ 3.50

Few larger trees priced individually.

#### CONIFEROUS EVERGREENS — continued

NANDINA DOMESTICA. We have a large supply of Nandinas and they are as nice as you ever saw. It will pay you to come from the North, the South, or the West for these plants. The only reason it would not pay you to come from the East is that you would have to come from Europe. The supply cuts the price down to the following:

| to the rollowing.      |                   |        |
|------------------------|-------------------|--------|
|                        | 2-3 canes         | Heavy  |
| 18-24 in               | 1.25              | 1.50   |
| 2-2½ ft                | _ 1.50            | 2.00   |
| 2½-3 ft                | 2.00              | 3.00   |
| 3-4 ft                 |                   | 4.00   |
| 12-18 in. 1 or 2 canes |                   |        |
| 12-15 in. 2 gal. Lerio | cans              |        |
| 15-18 in. 2 gal. Lerio | cans              | 1.25   |
| 10% Discount for       | 100 or more to be | dug at |
| one time.              |                   |        |



Osmanthus aquifolium (illicifolium). Photo Sept. 25, 1958 shows well branched plants of this deservedly popular hardy broadleaved evergreen.

| OSMANTHUS AQUIFOLIUM. (Illicifolium). Holly leaf Osmanthus. Well branched. An excellent evergreen for Long Island Planting. $1\frac{1}{2}$ -2 ft 2.50 $2\frac{1}{2}$ -3 ft 4.00 2-2\frac{1}{2} ft 3.00 3-4 ft 5.00        |
|---|
| OSMANTHUS FORTUNEI. Heavy plants. Splendid color. Not as hardy as Aquifolium. $1\frac{1}{2}-2$ ft 2.00 3-3\frac{1}{2} ft 3.50 2-2\frac{1}{2} ft 2.50 3\frac{1}{2}-4 ft 4.25 2\frac{1}{2}-3 ft 3.00 4-4\frac{1}{2} ft 5.50 |
| PYRACANTHA GRABERI. Staked and trimmed, many with large red berries.  2-3 ft. 4 gal. and egg cans 2.75  |

## CONIFEROUS EVERGREENS — continued



Gardenia florida in centre with Osmanthus Fortunei on left and Ilex rotundifolia on right. Photo. Sept. 25, 1958.

| PYRACANTHA LALANDI. Upright orange berrying. Hardy. Staked plants.             |
|--|
| 2-3 ft. 4 gal. and Egg Cans 2.25   |
| VIBURNUM TINUS (Laurestina) Excellent plant                                    |
| for the South. Clusters of flowers in February.                                |
| Dense specimen plants. $2-2\frac{1}{2}$ ft. $2.00$ $3-3\frac{1}{2}$ ft. $3.50$ |
| 2½-3 ft 2.75   |

# Coniferous Evergreens

All Conifers pruned and/or sheared, with excellent form and color. All B&B.

#### EACH PER 10

| JUNIPERUS CH. 'HETZI'. The blue spreader, very vigorous. Root and top pruned. Few.   |
|--|
| $2-\overline{2}\frac{1}{2}$ ft 3.00 $2\frac{1}{2}-3$ ft 3.75   |
| JUNIPERUS CH. 'PFITZERIANA COMPACTA'. Soft, compact, low growing variety, superior to regular Pfitzer.  18-24 in 2.75 2-2½ ft 3.50 |
| PICEA EXCELSA. Norway Spruce. Dense, very few left.  |
| 2½-3 ft2.50 TAXUS. Limited number varieties and sizes quoted on request to customers getting other stock.                          |
| THUJA OCC. 'GLOBOSA'. Globe Arborvitae. Beauties.  15-18 in 2.00   |

## CONIFEROUS EVERGREENS (Continued)

THUJA OR. (Biota) 'AUREA NANA.' Berkman's Golden Arborvitae.
15-18 in. \_\_\_\_\_\_ 1.75



Thuja occ. globosa, so round, firm and fully packed that they have plenty of customer appeal. Photo. Sept. 25, 1958.

# FLOWERING SHRUBS

Nice, young, vigorous heavy stock. 50 or more of one kind and grade at 100 rate. **B&B SCHEDULE FOR SHRUBS** When time and available labor allow, we will B&B shrubs for the following charges in addition to the bare root prices shown. 2-3 ft. \_\_\_\_\_ 40¢ 3-4 ft. \_\_\_\_\_ 50¢ Each CYDONIA JAPONICA 'NIVALIS'. Pure White. An extraordinary novelty that sells on sight when in bloom. Few left. 1.2518-24 in. \_\_\_\_\_ 1.75 FORSYTHIA LYNWOOD GOLD. The recent introduction so greatly acclaimed. Bright Yellow, upright 5-6 ft. heavy \_\_\_\_\_ 1.15 \_\_\_\_ 1.00 6-7 ft. heavy \_\_\_\_ 1.50 \_\_\_\_ 1.25 LAGERSTROMIA INDICA. "RED STAR" Crepe Myrtle, a most popular deep shade of red with long panicles of flowers. Use Virginia grown Crepe Myrtles for increased hardiness. 2-3 ft. 4 gal. cans \_\_\_\_ 1.50 \_\_\_\_\_ 3-4 ft. 4 gal. cans \_\_\_\_ 2.50 \_\_\_\_\_ 3-4 ft. B&B \_\_\_\_\_ 2.50 \_\_\_\_\_ 4-5 ft. B&B \_\_\_\_\_ 3.50 \_\_\_\_\_ 5-6 ft. B&B \_\_\_\_\_ 4.50 \_\_\_\_\_

### FLOWERING SHRUBS — continued

| PURPLE CREPE MYRTLE 4-5 ft. B&B 3.50 5-6 ft. B&B 4.50   |
|---|
| LONICERA FRAGRANTISSIMA. First Breath of Spring.  3-4 ft. heavy7565  4-5 ft. heavy 1.0090   |
| SPIRAEA VAN HOUTTEI.       2½-3 ft. heavy5040         3-4 ft. heavy6555       .55         4-5 ft. heavy8575       .75         4½-5 ft. extra heavy 1.151.00 |

# **Flowering Trees**

#### EACH PER 10

| CERCIS CANADENSIS. Red Bud or "Judas Tree".         Excellent young trees of good form.         4-5 ft. b. r.       1.50 B&B       2.00         5-6 ft. b. r.       2.25 B&B       3.00 |
|---|
| CORNUS FLORIDA. White Dogwood. Excellent sturdy well branched and straight.  3-4 ft. b. r 1.25 B&B 1.75   |
| 4-5 ft. b. r 1.90 B&B 2.50<br>5-6 ft  |



Cornus florida rubra, uniform, straight, well branched. Photo. Sept. 25, 1958.

|                      | FLORIDA 'RUBRA'. Pink Dogwood. | Well |
|----------------------|--------------------------------|------|
| branched,            | stocky.                        |      |
| $3-3\frac{1}{2}$ ft. | B&B                            | 3.00 |

#### FLOWERING TREES — Continued



Eleyi Flowering Crabapples showing wide spacing and the heavy caliber and head that results. Many trees are 8-10 ft. Photo. Sept. 25, 1958.

MALUS - FLOWERING CRABAPPLE - One of our specialties. Choice varieties - well branched nice trees. AT REDUCED PRICES. Following varieties:

'ALMEY'. A recently introduced variety. It has large blossoms of fiery crimson petals, white markings at the base of each, giving the effect of a five pointed star. The scarlet fruits are retained a long time. Very hardy, disease resistant, and rapid growing. Prices: Almey only.

| TITCES. | rillicy offig. |            |             |
|---------|----------------|------------|-------------|
| 4-5 ft. | b. r           | 1.50 B&B   | 2.00        |
| 5-6 ft. | b. r           | 2.00 B&B   | 2.50        |
| 6-7 ft  | b. r           | 3.00 B&B   | 3.75        |
| 100%    | Discount for 1 | 00 or more | Crabapples. |

'ATROSANGUINEA'. Carmine Crabapple. Like Floribunda except flowers are red. Few. 5-6 ft. 6-7 ft. 5-6 ft.

'ELEYI'. Red flowers, red foliage, and large red fruit borne in abundance on vigorous trees. The best variety we know. 5-6 ft., 6-7 ft., 7-8 ft., 1½ in. Cal., 8-10 ft.

'HOPA'. Red foliage, red flowers and red fruit, on a fast growing tree of vertical habit. 5-6 ft., 6-7 ft., 7-8 ft., 1½ in. Cal.

'NEIDZWETSKYANA'. Red Vein, similar to Eleyi. 5-6 ft., 6-7 ft., 7-8 ft., 1½ in. Cal., 8-10 ft.

'SCHIEDECKERI'. Semi-double Pink. Few. 5-6 ft., 6-7 ft.

'SPECTABILIS'. Very showy pink flowers, slender erect grower. Few. 5-6 ft., 6-7 ft.

## FLOWERING TREES — Continued

| PRICES: All Crabapples, except Almey.  5-6 ft. b. r 1.50 B&B 2.00 6-7 ft. b. r 2.25 B&B 3.00 7-8 ft. b. r 3.50 B&B 4.50 1½ in. cal. 7-9' B&B 6.50 1½ in 1¾ in. cal. 8-10 ft. B&B 7.50 10% Discount for 100 or more Crabapples.  |
|---|
| PRUNUS SERRULATA 'KWANZAN'. Pink upright dbl. flowering Cherry.  4-5 ft. b. r   |
| SHADE TREES   |
| The extra charge for B&B on shade trees is $50\%$ ACER PLAT. 'SCHWEDLERI.' Schwedler Maple. Red leaves in spring. Few. 7-8 ft., $1\frac{1}{4}$ - $1\frac{1}{2}$ in. Cal   |
| ACER PLATANOIDES. Norway Maple. Very nice trees. Few only.  10-12 ft., 1¾-2 in. Cal   |
| only. 7-9 ft., 1¼-1½ in. Cal  |
| 8-10 ft., 1½-1½ in. Cal   |
| 8-10 ft., 1¾-2 in. Cal  |
| QUERCUS PHELLOS. Willow Oak. QUERCUS NIGRA. Water Oak. Few Trees, quoted on request. QUERCUS VIRGINIANA. Live Oak. The evergreen oak of the South, associated with the hanging moss,  |
| 6ak of the South, associated with the hanging moss, song and story. Root pruned.         7-9 ft., B&B 2-2½ in. Cal.       15.00         8-10 ft., B&B 2½-3 in. Cal.       22.50         10-12 ft., B&B 2½-3 in. Cal.       27.50         10-12 ft., B&B 3-3½ in. Cal.       32.50 |

#### SHADE TREES — Continued

| LARGE TREE PRICES: Limited number Oak  | ks,     |
|--|---------|
| Maples.  2½-3 in. Cal. B&B   | _ 30.00 |
| CANNED STOCK   |         |
| All have been in cans 2 years.   | EACH    |
| Cedrus deodara   |         |
| 4 gal. cans  | 1.50    |
| Gardenia florida 4 gal. or egg cans  |         |
| Gardenia radicans stricta  |         |
| 1 gal. Plantainers   |         |
| 1 gal. Lerio cans  | 95      |
| Ilex Convexa 1 gal. cans   |         |
| Ilex Rotundifolia  |         |
| 1 gal. cans  | 95      |
| Lagerstroemia - Crepe Myrtle<br>See Regular Listing                          |         |
| Ligustrum luc. Recurvifolium   |         |
| 1 gal. cans  | 95      |
| Nandina  | 95      |
| 15-18" 2 gal. Lerio cans   | 1.25    |
| 12-15" 2 gal. Lerio cans<br>15-18" 2 gal. Lerio cans<br>Osmanthus Aquifolium | 0.00    |
| I gal. Lerio cans  | 95      |
| Pyracantha Graberi<br>See Regular Listing                                    |         |
| Pyracantha Lalandi   |         |
| See Regular Listing  |         |
|  |         |

#### LINING OUT STOCK

This is Tankard Quality Stock. Plants will be well established for spring planting (April and May). 50 to 249 at 100 rate. 500 or more at 1000 rate.

#### **AZALEAS**

Well established in flats, for May planting. More roots, superior to plants from small pots. Some in beds in shade house.

#### KURUME VARIETIES

Amoena - Purple, very hardy. Coral Bells - Pink, hose-in-hose.

Flame - Madder red, hose-in-hose.

Hexe - Crimson red, hose-in-hose.

Hino-Crimson - The crimson Azalea that has everything.

Hinodegiri - The standard red variety.

Pink Pearl - Pink, hose-in-hose.

Polar - Salmon-red.

Sherwoodi - Orchid, thrifty grower.

Snow - White, hose-in-hose.

250-1000 100 500

Prices, above varieties, each .15 .13½ .12½ GLENN DALE VARIETIES

Developed by U. S. D. A. Truly outstanding.

Blooming a week later than Hinodegiri, they extend the season.

#### AZALEAS

Aphrodite - Light pink. Buccaneer - Dazzling orange-red.

Gaiety - Light pink. Greeting - Coral-rose. Glossy foliage.

Prices, Glenn Dale, varieties each

|                  | 250- |      |
|------------------|------|------|
| 100              | 500  | 1000 |
| $.18\frac{1}{2}$ | .16  | .15  |

ASSORTED AZALEAS. Prices same as Glenn Dales. Atalanta - Purple Kaempferi Hybrid. Carmen - Rose-red Kaempferi Hybrid. Palestrina - Hardy, upright, white.

BROADLEAVED EVERGREENS

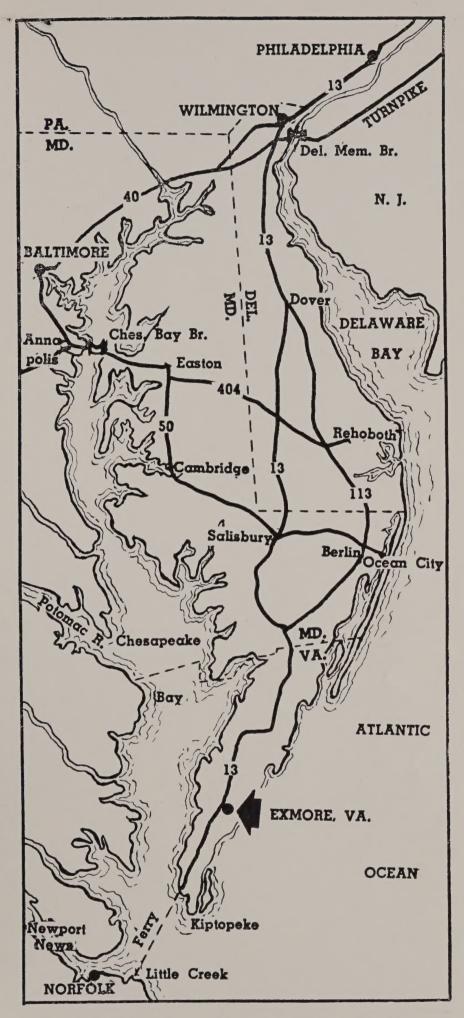
These will be well established and ready for planting in the spring, April and May. Some are outside in shade house, others in greenhouse. Note the large size pots they are in. Do not confuse with smaller pots when comparing.

|                                      | 100              | 1000             |
|--------------------------------------|------------------|------------------|
| Gardenia rad. 'stricta' 2½" pots     | $.17\frac{1}{2}$ | .15              |
| Ilex cornuta 2½" pots                | .20              | .181/2           |
| Ilex c. 'Burfordi' 2½" pots          | .20              | .181/2           |
| Ilex cren. 'microphylla' 2½" pots    | .20              | $.17\frac{1}{2}$ |
| Ilex cren. 'rotundifolia' 21/4" pots | $.17\frac{1}{2}$ | .15              |
| Ligustrum lucidum 'recurvifolium     |                  |                  |
| 2½" pots                             | $.17\frac{1}{2}$ | .15              |
| Nandina domestica 2½" pots           | $.17\frac{1}{2}$ | .15              |
| Osmanthus aquifolium 2½" pots        | .20              | .181/2           |
| Osmanthus Fortunei 2½" pots          | $.17\frac{1}{2}$ | .15              |
| Viburnum Tinus 2½" pots              | $.17\frac{1}{2}$ | .15              |



The Tankard Packing Shed and one of the delivery trucks, capacity 12 tons. Your material is well protected from the weather and cared for by Cecil Collins, the experienced driver.

For economical delivery, have us ship by our trucks, hired trucks, or send your own. We often arrange combination truckloads to more than one customer. Overnight deliveries to New York and other Eastern points at reasonable cost.



Exmore, Va. is located on the Del-Mar-Va Peninsula. Readily reached by Hy. U. S. 13, Bus, or private plane to Weirwood or Parksley; 175 miles South of Delaware Memorial Bridge.

Connected with Norfolk by fast car and truck ferry, running every fifty-five minutes; and with Newport News area by ferry, four round trips a day.

